Hayes First Aid
Supplies | Training | Equipment

Sales sheet v1.3
19 October 2026
Model 861304

Philips HeartStart FRx Defibrillator

The FRx on its own or with the Infant/Child Key, with every cabinet, sign and Guardian level we carry for it, priced. Next working day delivery to all 32 counties.

THE DEFIBRILLATOR

A shock typically 8 seconds after CPR.

The FRx is a semi-automatic defibrillator. It analyses the heart rhythm, charges itself and prompts the rescuer to press the shock button only when a shock is needed. It tests itself every day.

It is a good unit for a site with trained first aiders, and we sell plenty of them. With the Infant/Child Key fitted it delivers the lower energy dose used for infants and children.

Every FRx we supply goes on AED Guardian at no charge, so the pad and battery dates are held from the day it ships.



PHILIPS HEARTSTART FRX

~8 seconds
FROM THE END OF CPR TO THE SHOCK
QUICK SHOCK, TYPICAL

150 J · 32 A
ADULT ENERGY AND PEAK CURRENT
50 J WITH THE INFANT/CHILD KEY

IP55
DUST-PROTECTED AND WATER-JET PROOF
1.6 KG WITH BATTERY AND PADS



The defibrillator

Philips HeartStart FRx, semi-automatic, supplied with battery and one set of SMART Pads II. Shown in its carry case

861304 · €1,395.00



Infant/Child Key

Plugs into the FRx and switches it to the infant and child energy dose

989803139311 · €80.00 WITH THE AED



SMART Pads II

Pre-connected pads, use-by date at least two years from manufacture

989803139261 · €75.00

Product images are the manufacturer's own. Prices are list prices, 0% VAT.

01 Specifications · 02 The package · 03 Cabinets and signs · 04 Ten years · 05 Looking after it · 06 AED Guardian · 07 Why buy it from us

01 KEY FEATURES & SPECIFICATIONS

Quick Shock
Able to deliver a shock after the last chest compression of a CPR interval, typically in 8 seconds.

Infant and child use
The Infant/Child Key switches the FRx to 50 J nominal for infants and children.

Tests itself daily
Internal circuitry, waveform delivery, pads and battery capacity, plus a pads test and a battery insertion test.

DEVICE SPECIFICATION — MODEL 861304	
AED model	Philips HeartStart FRx, semi-automatic — **861304**
Waveform	Biphasic truncated exponential, adjusted automatically to the patient's impedance
Energy, adult	150 J nominal · nominal peak current 32 A into a 50 Ω load
Energy, with the Infant/Child Key	50 J nominal · nominal peak current 19 A into a 50 Ω load
Time from CPR to shock	Typically 8 seconds after the last compression (Quick Shock) · typically under 20 seconds between shocks in a series
Guidance	Voice prompts, step by step
Pads	SMART Pads II — **989803139261** · use-by date at least 2 years from manufacture, printed on the pads case
Battery	Lithium — **M5070A** · typically 4 years standby · minimum 200 shocks or 4 hours operating time when new · install-by date at least 5 years from manufacture
Dimensions & weight	18 × 6 × 22 cm (H × D × W) · approximately 1.6 kg with battery and pads
Environmental rating	IP55 — dust-protected IP5X and water-jet proof IPX5 (IEC 60529) · 0 °C to 50 °C operating and standby
Country of manufacture	USA
Device classification	Not stated in the source we read
Warranty	8 years

Specifications are Philips' stated nominal figures for model 861304 (Philips HeartStart FRx product data sheet, January 2024).

Back to top

02 THE PACKAGE

FRx with Infant/Child Key — **€1,475.00 · 0% VAT**

The defibrillator	Battery and pads	BLS rescue kit	AED wall sign
FRX · 861304	FITTED, ONE SET OF PADS	FREE — DIRECT ORDERS	FREE — DIRECT ORDERS

ITEM	DETAIL	LIST
Philips HeartStart FRx 861304	Supplied with the M5070A battery, one set of SMART Pads II, the Setup and Maintenance Guides, Owner's Manual, Quick Reference Guide and date sticker.	€1,395.00
Infant/Child Key 989803139311	Kept with the AED and inserted for an infant or child. €140.00 bought on its own.	€80.00
Green Pouch BLS CPR Rescue Kit 5001049G	Gloves, face shield, shears, razor and wipes. **Supplied free with every defibrillator on a direct order.**	€13.50
AED Heart Restarter sign, rigid S3218R	So people can find it. **Supplied free with every defibrillator on a direct order.**	€8.00

Not included: a cabinet (section 03) · a carry case, 989803139251, €180.00 · a spare set of pads or a spare battery · wall fixings · registration, which is yours to do and free (section 05). List prices; your quotation carries the price offered to you and takes precedence over this sheet.

Back to top

03 CABINETS AND SIGNS FOR THE FRX

We would fit it outside in an unlocked heated cabinet. Outdoors, nobody needs the building open to reach it; unlocked, nobody needs a code or a keyholder; registered with the National Ambulance Service, a 112/999 call handler can send someone to it. The heated cabinet needs a 240V supply and an electrician, and it is worth it. Indoor is the fallback, and locked suits an exposed site.



Outdoor heated cabinet, unlocked — recommended

Heated polycarbonate, opens with a handle, no code

DFS4K442ULE-Y · €575.00



Outdoor heated cabinet, locked

The same cabinet with a code lock, for an exposed site

DFS4K442LLE-Y · €620.00



Arky indoor cabinet with alarm, white

Alarm on opening

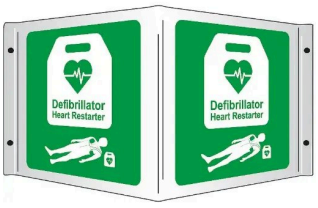
60.112 · €165.00



AED sign, rigid

Free with every defibrillator on a direct order

S3218R · €8.00



AED 3D projecting sign

43 × 20 cm, seen from along a corridor

SS8002R · €10.00

Product images are from our website.

OPTION	CODE	LIST
Heated polycarbonate outdoor cabinet, unlocked	DFS4K442ULE-Y	€575.00
Heated polycarbonate outdoor cabinet, locked	DFS4K442LLE-Y	€620.00
Arky indoor AED cabinet with alarm, white	60.112	€165.00
AED 3D projecting sign, 43 × 20 cm	SS8002R	€10.00
Carry case	989803139251	€180.00
Spare SMART Pads II	989803139261	€75.00
Spare battery	M5070A	€179.00
Training Pads II	989803139271	€130.00 + VAT

Cabinets, pads, battery, case and key are 0% VAT. Training pads carry VAT at 23%.

Registered Electrician Required

This cabinet requires a 240V mains power supply. Electrical installation must be carried out by a registered electrician before the cabinet can be used. Hayes First Aid supplies and delivers the cabinet only — installation is not included.

Back to top

04 YOUR NEXT TEN YEARS, IN FULL

YEAR	WHAT HAPPENS	WHAT YOU DO	COST
Now	The FRx with the Infant/Child Key arrives with its battery and pads fitted. It goes on the Guardian register and the reminders are set.	**Mount it, register it with the National Ambulance Service**	€1,475.00
2	Pads are due. We tell you at 90, 60 and 30 days.	**Say yes to the order**	€75.00
4	Battery and pads are due.	**Say yes to the order**	€254.00
6	Pads.	**Say yes to the order**	€75.00
8	Battery and pads.	**Say yes to the order**	€254.00
10	Pads. We also tell you the options for the defibrillator before anything is due.	**Say yes to the order**	€75.00
Ten years	**The FRx with key, five sets of pads and two batteries**		**€2,208.00**

Without the key the ten-year figure is €2,128.00. Pads at €75.00 and the battery at €179.00, both 0% VAT. The dates printed on the pads and battery govern in practice. Prices are today's list prices and are not held for ten years.

Back to top

05 LOOKING AFTER IT AND REGISTERING IT

WHAT THE FRX DOES ON ITS OWN, AND WHAT IT NEEDS FROM YOU	
Self-testing	Daily automatic self-tests of internal circuitry, waveform delivery, pads and battery capacity, plus a pads integrity test and a battery insertion test.
The routine check	A look at the status indicator, the pad and battery dates, and that the Infant/Child Key is stored with the AED. We send the checklist.
If it alerts	Ring us on 069 66006 with the model and serial number to hand.
After it has been used	Ring us the same day. The pads are single-use and are replaced.

Disposal	Used pads and spent batteries do not go in general waste. We take them back free of charge whenever we are on site; civic amenity sites also accept them free of charge.

REGISTER WITH	WHY	WHO DOES IT
National Ambulance Service National AED Network	A registered defibrillator is one a 112/999 call handler can send someone to.	**You register directly — it's free and takes minutes.** www.hayesfirstaid.com/register-your-aed
AED Guardian Hayes First Aid	So the dates, the serial numbers and who looks after it are held somewhere other than one person's memory.	We set it up from the order; you tell us who the guardians are.

Infants and children

With the Infant/Child Key inserted the FRx delivers 50 J nominal instead of 150 J. The key is €80.00 bought with the AED, €140.00 on its own. Any children or young people on site?

Follow the FRx Owner's Manual and the voice prompts for use on an infant or child.

Back to top

06 AED GUARDIAN — THE LEVELS

AED GUARDIAN by Hayes First Aid

Every defibrillator we supply goes on Guardian at no charge. From there, Pro and Managed add a named contact and an annual visit.

Guardian

Included

FREE WITH EVERY AED WE SUPPLY DIRECT

WHAT YOU GET

- Your device on the register — **model, serial, install date, pad and battery expiry dates**
- **Expiry reminders at 90, 60 and 30 days**
- Primary guardian plus two backups
- A dated record you can ask us for at any time
- No annual visit at this level

Guardian Pro

€5 /month

€60 A YEAR EX VAT · ONE AED

EVERYTHING IN GUARDIAN, PLUS

- **A named Hayes First Aid contact**
- Your own dated check record, kept for you
- Self-managed — no engineer visit
- No AED Inspection Report at this level

RECOMMENDED

Guardian Managed

€15 /month

€180 A YEAR EX VAT · ONE AED

EVERYTHING IN GUARDIAN PRO, PLUS

- **We come to you once a year** and work the full checklist on site
- **The AED Inspection Report** — every check, visit and replacement, dated and kept
- **10% off every consumable** — €7.50 off each set of pads, €17.90 off each battery on this device
- A named contact who knows your site and its history

Rolling subscription, billed annually in advance, no fixed term. Prices are ex VAT, per defibrillator at one site.

Back to top

07 WHY BUY IT FROM US

It arrives ready
Battery in, pads connected, before it leaves us.

Reminders from the day it ships
Pads and battery are flagged 90, 60 and 30 days before they expire.

A person, not a ticket number
One named contact who already has your history in front of them.

Next working day delivery to all 32 counties
Order before 12pm Monday to Friday for same-day dispatch, subject to stock.

0% VAT	32 counties	Guardian	One person
ON THE AED, PADS, BATTERY AND CABINETS	NEXT WORKING DAY	INCLUDED WITH EVERY AED	WHO KNOWS YOUR SITE

The 0% VAT position

Defibrillators, their electrode pads, their batteries and wall-mounted cabinets are **zero-rated for VAT in Ireland** — VATCA 2010, Schedule 2, paragraph 11(3)(ba). Guardian subscriptions are a service and are quoted ex VAT.

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Philips HeartStart FRx · sales sheet v1.3 · 19 October 2026 · model 861304. Free-with-defibrillator items and the Guardian inclusion apply to direct orders; reseller and trade orders are quoted separately. Specifications are Philips' stated nominal figures. Prices are list prices at the date of this sheet and exclude electrical installation. Guardian subscription prices are ex VAT. Where this sheet and your quotation differ, your quotation governs. In an emergency call 112/999. Prepared by Hayes First Aid.